

# FEMIP workshop

Wednesday 20 March 2013 – Le Méridien Amman, Jordan



European Investment Bank • European Investment Bank • European Investment Bank • European Investment Bank • European Investment Bank

## Upgrading Jordan's Water Sector: Future Potential of Public-Private Partnerships



### Draft Programme

**8:15-9:00**      **Registration and welcome coffee**

**9:00-9:30**      **Opening remarks**

**Basem Telfah**, Secretary General, Ministry of Water & Irrigation, Jordan  
**Joanna Wronecka\***, Head of the EU delegation to the Hashemite Kingdom of Jordan  
**Flavia Palanza**, Director of the Facility for Euro-Mediterranean Investment and Partnership (FEMIP), European Investment Bank (EIB)

**9:30-11:00**      **Session 1 – Water sector in Jordan: what PPPs can and cannot deliver**

Moderator:      **Mark Lane**, Partner, Pinsent Masons LLP

Speakers:

- **Haitham Foudeh\***, Head of Project Finance, Arab Bank  
*A Banking Perspective of existing Project Financed Projects in Jordan*
- **Céline Kauffmann**, International Regulatory Cooperation Project Manager, Organisation for Economic Co-Operation and Development (OECD)  
*Overcoming Governance Challenges in the Water Sector*
- **Simon Robinson**, Divisional Director, Mott MacDonald Ltd  
*Consultant Experiences from developing and implementing existing Jordan PPP projects in the Water Sector*
- **Nabil Zou'bi**, JRSP Project Manager, Ministry of Water & Irrigation, Jordan  
*Development of the Jordanian Water Sector and a Public Sector Perspective on the Development of Private Sector Involvement and PPPs*

*Water is a key priority for Jordan's economic growth. Session 1 will discuss the conclusions of the PPP study's sector results for Jordan. This session will focus on participants' practical experience in structuring PPPs in the water sector in Jordan and elsewhere, providing real life examples. During this session, participants will also be invited to provide their views on the existing pipeline of PPP projects in the water sector.*

**11:00– 11:30**      **Coffee break**

**11:30-13:00**      **Session 2 – Panel Discussion on Wadi Al Arab Water Supply PPP Project**

Moderator:      **Mark Lane**, Partner, Pinsent Masons LLP

Panel Members:

- **Sufyan Bataineh**, Engineer, As Samra Project, Ministry of Water & Irrigation, Jordan
- **Warren Bradley**, Senior Technical Adviser, Mott MacDonald Ltd  
*Technical / PPP aspects of the project*
- **David Donnelly**, Director, Mazars LLP  
*Financial aspects of the project*
- **Barry Francis**, Partner, Pinsent Masons LLP  
*Legal aspects of the project*
- **Paloma Perez de Vega**, Loan Officer, European Investment Bank (EIB)
- **Bassam Saleh**, Disi Project Manager, Ministry of Water & Irrigation, Jordan

*The PPP project was selected from alternatives proposed by the Jordanian Ministry of Water and will help alleviate severe water shortages that are projected to materialise in the Northern Governorate of Irbid in future years. By considering various funding streams and the wider water sector strategy in the region, a PPP project concept has been developed. The project concerns bulk water supply and associated pumping and treatment facilities to transport and treat an additional 25 million cubic meters of water to the city of Irbid in the Northern Governorates region. The recommendations will be relevant to other areas of Jordan and of the FEMIP region in general. We are keen to hear your views and suggestions, so that they may be incorporated in the final version of the report to be issued by the end of June 2013.*

# FEMIP workshop

Wednesday 20 March 2013 – Le Méridien Amman, Jordan



European Investment Bank • European Investment Bank • European Investment Bank • European Investment Bank • European Investment Bank

## Upgrading Jordan's Water Sector: Future Potential of Public-Private Partnerships



13:00-14:00

**Buffet lunch**

14:00-15:30

**Session 3 – Making PPPs happen: tools for projects in Jordan**

Moderator:

**Simon Robinson**, Divisional Director, Mott MacDonald Ltd

Speakers:

- **Raymond Bourdeaux\***, AFFI (Arab Financing Facility for Infrastructure) coordinator for the World Bank
- **Tarja El Idrissi**, Head of Trade & Economic Section, Delegation of the EU to the Hashemite Kingdom of Jordan
- **Hasan Mahmud**, Senior Investment Officer, Islamic Development Bank; Manager of the AFFI Technical Advisory Facility
- **Francesco Totaro**, Advisor, European PPP Expertise Centre (EPEC)

*Following the Arab Spring, the reduction of the infrastructure gap has become a key priority for the region. Arab Spring countries are now intensifying their request for technical and financial support for infrastructure projects from the EIB and other partner International Financial Institutions (IFIs), such as the World Bank, the International Finance Corporation and Islamic Development Bank, especially to support and develop their PPP programmes. Upstream horizontal and sector specific support could improve the quality and impact of transactions, and potentially mitigate some of the deterring political risks. Upstream support could be greatly strengthened by sharing best practices and lessons learned through a network like EPEC. The Arab Financing Facility for Infrastructure (AFFI) is a complementary instrument providing more resources for project preparation. The panel will discuss how a joint action by EPEC, AFFI and the EU, in coordination with other players, can move the PPP agenda forward in Jordan.*

15:30-15:45

**Closing remarks**

*\* to be confirmed*

The workshop is organised in collaboration with



 MAZARS

 Mott MacDonald

 Pinsent Masons

 EPEC  
European PPP Expertise Centre

 IFC  
International Finance Corporation  
World Bank Group



 THE WORLD BANK